

EXHIBIT 4

Appling County Board of Education

Scarlett Copeland
Superintendent
scarlett.copeland@appling.k12.ga.us



249 Blackshear Highway
Baxley, Georgia 31513
Phone (912) 367-8600
Fax (912) 367-1011

February 22, 2013

Clara Peterson
Associate Manager, Special Compliance Review
Solix, Inc.
30 Lanidex Plaza West
Parsippany, NJ 07054

RE: Appling County School District (BEN 127472)

1. For FY2009 FCC Form 471 #685537 FRN 1880115, you requested \$10,000 per month for an annual amount of \$120,000. Based on the documentation you submitted, please indicate the number of technician hours allocated per day for the equipment maintenance on each of the 5 buildings.

Please see the attached quotes and bill from Netmatrix for FRN 1880115 (6 pages attached).

- *Appling County Primary School had 20 days of 8 technician hours each day allocated for network maintenance for the July 1, 2009 through June 30, 2010 funding year.*
- *Appling County Elementary School had 20 days of 8 technician hours each day allocated for network maintenance for the July 1, 2009 through June 30, 2010 funding year.*
- *Altamaha Elementary School had 20 days of 8 technician hours each day allocated for network maintenance for the July 1, 2009 through June 30, 2010 funding year.*
- *Fourth District Elementary School had 20 days of 8 technician hours each day allocated for network maintenance for the July 1, 2009 through June 30, 2010 funding year.*
- *Appling County BOE had 20 days of 8 technician hours each day allocated for network maintenance for the July 1, 2009 through June 30, 2010 funding year.*

2. For FY2008 FCC Form 471 #633627 FRN 1763008, you requested \$8,000 per month for an annual amount of \$96,000. Based on the documentation you submitted, please indicate the number of technician hours allocated per day for the equipment maintenance on each of the 4 buildings.

Please see the attached quotes and bill from Netmatrix for FRN 1763008 (6 pages attached).

- *Appling County Primary School had 24 days of 8 technician hours each day allocated for network maintenance for the July 1, 2008 through June 30, 2009 funding year.*
- *Appling County Elementary School had 24 days of 8 technician hours each day allocated for network maintenance for the July 1, 2008 through June 30, 2009 funding year.*

- *Altamaha Elementary School had 24 days of 8 technician hours each day allocated for network maintenance for the July 1, 2008 through June 30, 2009 funding year.*
- *Fourth District Elementary School had 24 days of 8 technician hours each day allocated for network maintenance for the July 1, 2008 through June 30, 2009 funding year.*
- *Appling County BOE had 24 days of 8 technician hours each day allocated for network maintenance for the July 1, 2008 through June 30, 2009 funding year.*

3. For FY2007 FCC Form 471 #583081 FRN 1620435, you requested \$4,000 per month for an annual amount of \$48,000. Based on the documentation you submitted, please indicate the number of technician hours allocated per day for the equipment maintenance on each of the 2 buildings.

Please see the attached quotes and bill from Netmatrix for FRN 1620435 (3 pages attached).

- *Altamaha Elementary School had 24 days of 8 technician hours each day allocated for network maintenance for the July 1, 2007 through June 30, 2008 funding year.*
- *Appling County BOE had 24 days of 8 technician hours each day allocated for network maintenance for the July 1, 2007 through June 30, 2008 funding year.*

4. Please indicate if there are any special circumstances we should be aware of that were taken into consideration for purposes of calculating the cost of these services.

For each of the FRNs above quotes were requested and pricing was submitted by NetMatrix only for the services requested in each of the FRNs. The attached quotes were taken into consideration when calculating the requested amounts of each FRN. This service provider was chosen because of their unique ability for cross-platform (novell and mac os) network support.

5. Please provide a description of how you chose your service provider as a cost-effective source for the services requested.

For each of the FRNs above quotes were requested from vendor and pricing was submitted by NetMatrix only for the services requested in each of the FRNs.

- *In 2009 the following criteria was used to determine the service provider:*

(From the 2009 Maintenance RFP) "2.8 Bid Scale

In addition to RFP specifications, evaluation of all proposals will be based on the following SLD grid criteria:

Factor	Weight
Price	30%
Single Vendor Turnkey Ability	25%
Technical qualifications	20%
Industry certifications	10%
Prior ERATE experience	15%
Total	100%

... "

- In 2008 the following criteria was used to determine the service provider:

(From the 2008 Maintenance RFP) "2.13 Bid Scale

In addition to RFP specifications, evaluation of all proposals will be based on the following grid criteria: However previous experience maintaining the equipment or cabling of the Appling County Board of Education may provide additional weighting.

Factor	Weight
Price	22%
Single Vendor Turnkey Ability	16%
Technical qualifications	19%
Industry certifications	13%
Prior ERATE experience	5%
Length of time in same business name	7%
Proximity of Vendor ACBOE	9%
Experience	9%
Total	100%

... "

- In 2007 the following criteria was used to determine the service provider:

(From the 2007 Maintenance RFP) "...2.13 Bid Scale

In addition to RFP specifications, evaluation of all proposals will be based on the following grid criteria:

Factor	Weight
Price	25%
Single Vendor Turnkey Ability	23%
Technical qualifications	21%
Industry certifications	14%
Prior ERATE experience	5%
Length of time in same business name	5%
Proximity of Vendor	7%
Total	100%

... "

For each of the FRNs above quotes were requested and pricing was submitted by NetMatrix only for the services requested in each of the FRNs. This service provider was chosen because of their unique ability for cross-platform (novell and mac os) network support.

- Do you intend to submit an operational SPIN change to Twin Communications (SPIN 143026947) for any committed or to-be-committed FRNs of Appling County School District?

February 25, 2013

I am not aware of any plan to change to SPIN to Twin Communications for any committed or to-be-committed FRNs of Appling County School District.

However, I am not in charge of E-Rate for Appling County Schools anymore and I am not included in or advised of any decisions that are being made regarding vendors and E-Rate.

- Please provide the last three (3) audit reports performed for the Appling CSD (BEN 127472), and indicate if/where any portion of E-rate invoices and/or E-rate funds is included on the audit reports.

Please see the attached documentation from the District CFO. Attached are the last three audits performed for the Appling County School District (158 pages attached).

- Please be sure to sign and return the attached certification.

Please see the attached certification (1 page).

Sincerely,

Winton Herrin, COO
Appling County Board of Education
249 Blackshear Highway
Baxley, GA 31513

NetmatrixP.O. Box 2517
Woodstock, GA 30189**INVOICE**Phone (770) 516-8370
Fax (770) 516-3481**SOLD TO:**Appling County Schools
249 Blackshear Highway
Baxley, Georgia 31513
(912) 367-8600

ATTN: Winton Herrin

SHIPPED TO:

INVOICE NUMBER 021710-01

INVOICE DATE 2/17/2010

SERVICE DATE

CUSTOMER P.O. NO.

TERMS

SALES REP

SHIPPED VIA

F.O.B.

PREPAID or COLLECT

QUANTITY	DESCRIPTION	UNIT PRICE	AMOUNT
	Engineering and Support Services (Basic Maintenance)		\$120,000
	Less Discount Billed to ERATE (FRN# 1880115)		(\$103,200)
	(For Funding Year 2009)		
	Thank You!		
	SPIN# 143027309	SUBTOTAL	16,800.00
		TAX	
		SHIPPING	
			\$16,800.00
			Amount Due

DIRECT ALL INQUIRIES TO:
Billing Department
(770) 516-8370

MAKE ALL CHECKS PAYABLE TO:
Netmatrix, Inc.

THANK YOU FOR YOUR BUSINESS!

Netmatrix

P.O. Box 2517
Woodstock, GA 30188

INVOICE

Phone (770) 516-8370
Fax (770) 516-3481

SOLD TO:

Appling County Schools
249 Blackshear Highway
Baxley, Georgia 31513
(912) 367-8600

ATTN: Winton Herrin

SHIPPED TO:

INVOICE NUMBER 063008-01

INVOICE DATE 6/30/2008

SERVICE DATE

CUSTOMER P.O. NO. Winton Herrin

TERMS

SALES REP

SHIPPED VIA

F.O.B.

PREPAID or COLLECT

QUANTITY	DESCRIPTION	UNIT PRICE	AMOUNT
	Engineering and Support Services (Basic Maintenance	\$48,000	\$48,000
	Less Discount Billed to ERATE (FRN# 1620435)	\$43,200.00	(\$43,200)
	(For Funding Year 2007)		
	Thank You!		
	SPIN# 143027309	SUBTOTAL	4,800.00
		TAX	
		SHIPPING	

\$4,800.00

Amount Due

DIRECT ALL INQUIRIES TO:
Billing Department
(770) 516-8370

MAKE ALL CHECKS PAYABLE TO:
Netmatrix, Inc.

THANK YOU FOR YOUR BUSINESS!